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Private Equity | 10 June 2014 Packaging Material Supplier Dynaflex To Raise Funds

by Vivek Singh dynaflex www.dynasafe.in ebay.in MYNTTA-com

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Gujarat based packaging material supplier Dynaflex to plan a \$10 million fund raise this year to expand manufacturing capacities, as the ecom sector is witnessing one of the biggest booms. Dynaflex which began its operations in 1995 by manufacturing polymer envelopes for collecting evidence from crime scenes, today supplies

Ecommerce and the packaging industry, a symbiosis which has led



recyclable polymer and bubble wrap secure envelopes @Flipkart Private Limited, Myntra, Amazon and FashionandYou. The firm is looking at raising the funds through the PE route by diluting equity stake, 100% of which is currently held by the Vora Family. The firm

diversifies into the business just four years ago with the birth of ecommerce in India, an industry today valued at INR 180 Bn. The company led by Niranjan Vora has added two more manufacturing lines and plans to invest an additional INR 250 Mn this year. Dynaflex ships over a crore recyclable polymer envelops for e-commerce firms and

aims to double its shipments to over 2 crore envelops by Diwali this year.

With over 100 Clients in its list, the firm is targeting INR 1,000 Mn sales

within the next 18 months with an yearly growth rate of 40%, from the current INR 600-700 Mn. 45% of the topline comes from e-commerce, while an additional 20% comes from the logistics space, as the company has tieups with DHL, Blue Dart and DTDC. Crisil expects India's e-commerce sector to grow to INR 500 Bn in next

three years, which will expand its ancillary industries.

Restaurants

Carlyle May Invest In Bharat Massive Restaurants Plans PE

Serums

which runs the Indianthemed Masala Library, Made in Punjab and



Fund Raise

Farzi Cafe chain of restaurants and cafes is planning to raise INR 500 Mn from private equity players to fund its expansion plans.

Massive

THE CARLYLE GROUP around 25-30% stake in Mumbai-based Serums and Vaccines

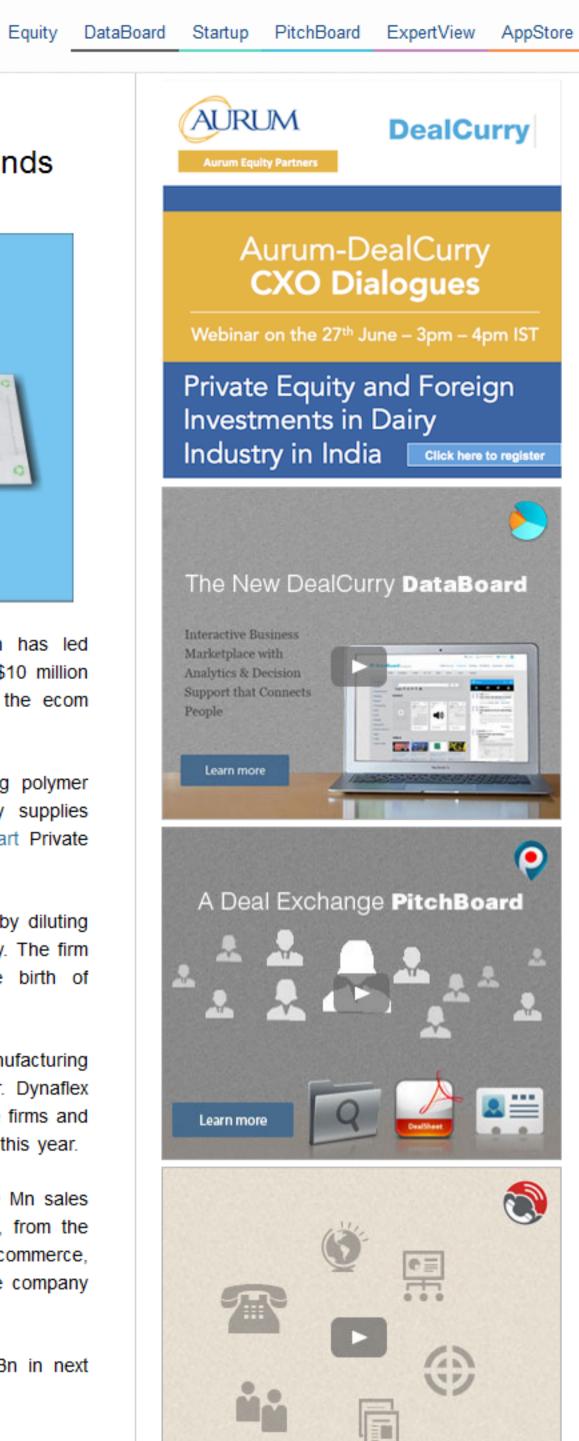
Carlyle

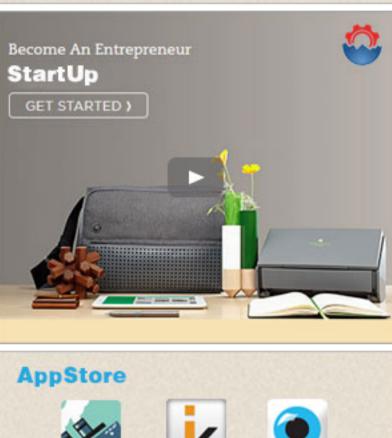
Group

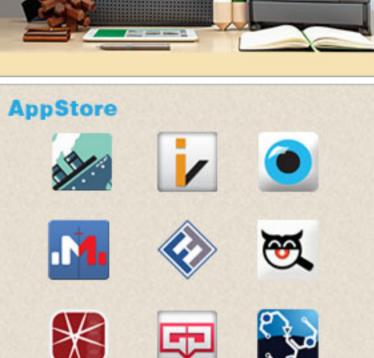
planning to acquire

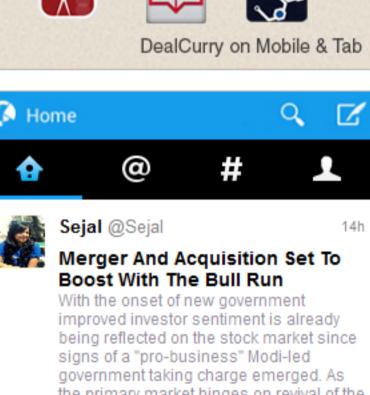
Limited for INR 5 to 6 Bn from existing investors. The planned buy may see Kotak Private Equity Group and OrbiMed Advisors India Private Limited exiting the venture.

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Success stories among recently floated retail and consumer companies have brought the cheer back into the IPO

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position in over a decade in the foreign direct investment confidence index, which has been topped by the United States for the second year in a row, the new government is set to increase the FDI caps on various sectors. Know the top 10 sectors which have managed the highest FDI inflows. http://bit.ly/S2xXzl

http://bit.ly/1p0yjmw #InsuranceSector #Challenges Bank Results, But Worries

> agree asset quality may not deteriorate dramatically from the present levels, they caution that fresh slippages, or good loans turning bad, and restructuring in banks are still high. http://bit.ly/1riZ9uz #bad_loans #ARC #Bank_Loan Sejal @Sejal PEs Bullish On Indian Banking

The Indian banking sector is witnessing a

stringent capital adequacy norms under Basel-III. Also, BFSI sectors have grown at

expansion in the country. So, the potential

2-2.5 times the pace of economic

sudden wave of interest from PE investors. The past two months have

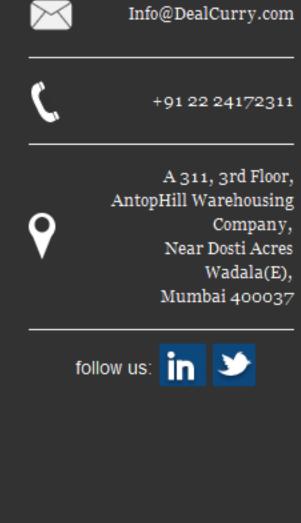
seen large PE deals in listed entities such as Ratnakar Bank, Karur Vysya Bank, ING Vysya Bank and Dhanlaxmi Bank. Acc to experts, banks will need more equity as they begin to implement

is high for banking due to high unmet needs and the scope for spread of financial services http://bit.ly/1tToVTZ #BFSI #BankingPEDeals Sejal @Sejal Indian Drugmakers Switching To Fresh Strategies Indian generic drug producers are devising fresh strategies to continue benefiting from the world's largest

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